

SALES PROJECT ESTIMATORS

OVERVIEW Battery Power Systems, Inc. is an organization of DC Power Specialists committed to building solid long-term client relationships based on a dedication to excellence. For over 20 years, BPS has been the Northwest's leader in providing superior DC power services to major corporations in the telecom, utility, and data processing fields. We are currently expanding our sales team and are looking for Sales Assistants, Inside Sales Reps, and Project Estimators.

SUMMARY OF FUNCTIONS Duties include: Strengthening existing customer relationships, new account development, formal bid preparation, job estimating, project management, and other related account management functions. The BPS sales team interviews, formulates and recommends DC power solutions utilizing a consultative sales approach. Our customers are the engineers and purchasing agents from corporations in the communication, utility and data processing fields. The majority of our sales involve repeat business. Industry and product training is available.

EDUCATION & EXPERIENCE

- High school diploma or GED equivalent required.
- Minimum 2-3 years in sales, project estimation, or related experience
- Strong written and verbal communication skills required
- MS Word & Excel
- Additional knowledge relating to electronics or the telecom industry preferred but not required

QUALITIES

- Effective time management and organizational skills
- Successful applicant will be positive, adaptable and a team player.

ADDITIONAL REQUIREMENTS

- Requires a high level of customer contact
- Must demonstrate ability to meet customer expectations while under pressure with distractions from overlapping functions.
- Extensive use of computer keyboard.
- May use telephone for extended periods of time.
- Availability for overtime as required.
- Candidates must pass pre-employment drug screen and background check.

BENEFITS

Include medical, dental, vision, short / long term disability, vacation, holiday, paid no-fault time, travel compensation, 401K, and a skills based promotional system. Our team members enjoy a greater sense of contribution knowing that their talents directly impact the growth of the company.

HOW TO APPLY

BPS is located 30 miles south of Seattle, in Pacific WA.

Web: Log on to www.batterypowersystems.com to download application. E-mail completed application and resume to hr@batterypowersystems.com. EOE

Fax: Fax resume to 253-939-9346

Mail: HR Coordinator
Battery Power Systems
201 Frontage Rd. N., Suite A
Pacific, WA 98047

BATTERY POWER SYSTEMS, INC.

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OUR KNOWLEDGE IS YOUR POWER

Sales Project Estimator, # 622-0302-212 Rev. 01-25-08